If it’s not Yale approved, it could be a problem waiting to happen.

Sure, a will-fit part might look the same. But has it been tested in real-world conditions on the Yale® model on which it will be installed? Yale has put the competition to the test, and results below show that Yale-approved parts outperform the will-fit alternative - time and time again. Don’t find out the hard way with early part failure and downtime. Insist on Yale-approved replacement parts for your Yale fleet.

**Premature Load Roller Failure Directly Linked to Bearing Quality.**

Recent impact testing of the Yale load roller versus four will-fit brands indicates Yale load rollers are up to three times more resistant to failure due to impacts as will-fit parts.

**Compromised Fan Belt Performance Affects Engine Cooling and Alternator Output.**

Yale® belts employing the high-performance synthetic rubber compound EDPM will outlast will-fit belts by up to 50%.

**Lift Chain Elongation Can Be Catastrophic.**

Yale lift chains show less than half the elongation of a will-fit chain during a predeterminied wear test period. The choice, and risk, is yours.

**Cheaper Header Hose Could Result in Increased Downtime.**

Yale® header hoses are designed and tested for fork truck application and sized specifically for each truck mast for exact fit and tension.

**Quality Operations Make Quality Products.**

Documented procedures and strict quality standards are part of everyday life at the Yale Parts Distribution Center. As proof, we proudly maintain our ISO 9001:2008 certification and many of our parts are UL (Underwriters Laboratories) certified. We also routinely take part in internal and external verification audits. We constantly pursue opportunities to improve our operation through a process called Corrective and Preventative Action (CAPA). This process provides accountability with detailed, step-by-step documentation of any improvement initiative until the permanent solution is implemented. This is an integral part of our certification process and overall quality focus.

**Quality Parts for Productive Trucks**

Yale® products and programs are subject to change without notice.
QUALITY. AVAILABILITY. PRICE.

PROBLEM SOLVED.

Ask any Yale® owner and they’ll confirm it: smart design, outstanding durability and reliable productivity have been hallmarks of the Yale brand for more than 80 years.

You depend on your Yale lift trucks to keep your operation efficient and productive, and that’s why we supply only Yale-approved parts, designed specifically to keep your Yale trucks performing at their peak. Don’t compromise that dependability with a poor quality generic will-fit part. Make sure your Yale trucks stay up to the challenge with Yale-approved parts.

TRUCKS MADE FOR YOUR APPLICATION DESERVE PARTS MADE THE SAME WAY.

Yale engineers have an intimate understanding of your application: the types of tasks your trucks will be expected to perform, the range of environments they will operate in and what can cause a component to fail. They carefully translate these requirements into design specifications for each component and part. The result? Yale-approved parts, designed to work together in your trucks for optimum performance over a long service life.

WE HOLD OUR PARTS TO A HIGH STANDARD—YOURS.

Ensuring that every Yale part meets your high standards is a commitment that doesn’t end with the design phase. Yale-approved suppliers know that they have to maintain the highest level of quality from the first production part right to the end of the part’s life cycle—meeting our strict quality guidelines, ISO standards and ongoing conformance testing. So you can be sure that every part you order, no matter how long you’ve owned your truck, meets Yale standards for quality, performance and timely delivery.

WE HAVE THE PARTS YOU NEED, WHEN YOU NEED THEM.

At Yale, we’re committed to getting you the parts you need when you need them, providing access to over $100M in parts inventory. Our customer portal makes ordering easy, our sophisticated Warehouse Management System ensures order accuracy, and a choice of shipping options, from normal stocking orders to our Lightning Express 24/7 quick ship program, will get you the parts you ordered when you need them. Our Guaranteed Availability Program (G.A.P.) ensures that parts that are normally required in the first two years of operation will be available from your Yale dealer within 24 hours or they are free.* And in the unusual event we don’t have the part in stock, our TCS service will actually pull a part off of our production line to keep you up and running.

THE RIGHT PART, RIGHT AWAY—GUARANTEED.*

G.A.P. guarantees that if a covered part is not available the next business day it will be provided to you FREE of charge.*

Not only are Yale parts competitively priced, but they come with quality upon which you can depend. For example, a non-Yale mast load roller bearing might look and fit fine, but unseen engineering deficiencies could result in premature impact failures, resulting in expensive downtime and related damages—adding greatly to operational costs. Invest in a Yale OEM part, and you’re investing in quality that results in the low cost of ownership enjoyed by Yale owners and operators.

MAKE SURE YOUR YALE TRUCKS STAY UP TO THE CHALLENGE WITH YALE-APPROVED PARTS.